

**SHAHEEN FOR SENATE**  
**“There For Us”**  
**TV :30**

**AD SCRIPT**

**BACKUP**

NARRATOR: “Even now, main streets are being revitalized, bridges built, airports expanded, because Jeanne Shaheen helped secure new investments.”

**Shaheen Was Among Those That Advocated On Concord's Behalf For A \$4.71 Million Federal Grant To Revitalize Concord's Main Street.** "The event was also Shaheen's first look at the halfway-there Main Street project. Heavy construction on North Main Street finished last month, while South Main Street will be made over next summer. The project will cost about \$11.6 million – \$10.69 million for construction, another \$1 million for design. Part of that bill is covered by a \$4.71 million federal grant; Shaheen was among those who advocated on Concord's behalf for that award." [Concord Monitor, [11/25/15](#)]

- **The TIGER Grant That Shaheen Helped Secure For Concord Was Intended To Make Concord's Main Street "A Safer, More Inviting Place To Visit.** "The multimillion-dollar project is intended to make Concord's downtown a safer, more inviting place to visit, while maintaining its history and charm. 'This is really a proud day not just for Concord but for the whole state of New Hampshire, because Concord's Main Street really is New Hampshire's Main Street,' U.S. Sen. Jeanne Shaheen said. 'Concord is the civic heart of the Granite State.'" [WMUR, [4/20/15](#)]
- **Upon Securing The TIGER Discretionary Grant, Shaheen Called It "A Proud Day Not Just For Concord, But For The Whole State Of New Hampshire."** "The multimillion-dollar project is intended to make Concord's downtown a safer, more inviting place to visit, while maintaining its history and charm. 'This is really a proud day not just for Concord but for the whole state of New Hampshire, because Concord's Main Street really is New Hampshire's Main Street,' U.S. Sen. Jeanne Shaheen said. 'Concord is the civic heart of the Granite State.'" [WMUR, [4/20/15](#)]
- **According To Concord Mayor Jim Bouley, The Concord Main Street Project Would Not Have Been "Viable" "Without The Efforts Of Senator Shaheen."** "The Department of Transportation grant, announced yesterday by U.S. Sen. Jeanne Shaheen, emerged from a highly competitive process. The agency received 703 applications seeking a total of \$10.2 billion for projects across the country, but had just \$500 million available in the Transportation Investment Generating Economic Recovery, or TIGER, grant program. 'Without the efforts of Sen. Shaheen and many others . . . the project would not have been a viable project,' said Mayor Jim Bouley. 'I mean, this project has the potential to truly transform our downtown business district, and allows us to deal with many of the issues that have lingered for a while. It's not just an economic development project. It's a transportation project. It's a pedestrian project.'" [Concord Monitor, [6/20/12](#)]

- **Concord City Officials Said That The Congressional Delegation, Led By Shaheen, "Pushed For Concord To Win The [TIGER] Grant."** "Ward 2 Councilor Jennifer Kretovic, who as then-executive director of Concord 2020 helped craft the plan, said the first, failed TIGER application helped guide the second, successful attempt. 'I think going through that first round and not getting that TIGER grant really helped our efforts the second time around, because we knew where we needed to improve,' she said. The city also had significant outside help. The state's congressional delegation, led by Democrat Shaheen, pushed for Concord to win the grant, officials said." [Concord Monitor, [6/20/12](#)]

**Shaheen Requested And Secured \$487,000 In Federal Funding For Lower Main Street Construction In Claremont.** [Legistorm, Lower Main Street Infrastructure Earmark, [FY 2010](#)]

**Shaheen Announced That A Project To Build A New Bridge Over The Connecticut River Between Hinsdale And Brattleboro Received \$12 Million In Federal Funding.** "A long-awaited project to build a new bridge over the Connecticut River between Hinsdale and Brattleboro will receive a \$12 million federal grant, according to a news release from U.S. Sen. Jeanne Shaheen's office Wednesday. Fellow New Hampshire Democrats U.S. Rep. Annie Kuster and U.S. Sen. Maggie Hassan were also involved in securing the funding. The new bridge will replace the old red-listed double truss bridges that flank Hinsdale Island and carry Route 119 over the river. According to the N.H. Department of Transportation, the total cost of the project will be \$40 million, split between federal funds and the states of Vermont and New Hampshire. N.H. DOT estimates construction will begin next August, and for the new bridge to be open for traffic in 2023. A Shaheen spokesman confirmed the newly announced funding will keep the project timeline on track for 2023." [Keene Sentinel, [11/6/19](#)]

**Shaheen Announced That A New I-89 Bridge Project Crossing The Connecticut River Received \$10 Million In Federal Funding.** "U.S. Sen. Jeanne Shaheen, D-N.H., says an Interstate 89 bridge project that crosses the Connecticut River into Vermont is getting \$10 million in federal funding. Shaheen, a Democrat, said Tuesday the funds would rehabilitate bridges that carry northbound and southbound traffic between Lebanon, New Hampshire, and Hartford, Vermont. A report on the project says its primary purpose is to correct structural deficiencies and improve safety between the Interstate 91 interchange in Vermont and the Exit 20 interchange in New Hampshire. The project proposes to widen the existing bridges. The bridges were built in 1966. The money is coming from the Transportation Investment Generating Economic Recovery program." [Associated Press, [3/6/18](#)]

- **Shaheen Previously Wrote Letters To The Secretary Of The Department Of Transportation Requesting Grant Funding For The New I-89 Bridge.** "U.S. Senators Jeanne Shaheen (D-NH) and Maggie Hassan (D-NH) announced that the New Hampshire Department of Transportation

(NHDOT) will receive a grant of \$5,000,000 to replace the Rogers' Rangers Bridge. The bridge provides travelers on U.S. Route 2 with a crossing of the Connecticut River between New Hampshire and Vermont. The original Rogers' Rangers Bridge was constructed in 1950 and is critical to the movement of freight and people locally, regionally, nationally and internationally. This funding, provided through the U.S. Department of Transportation, will accelerate the construction of the new bridge and allow New Hampshire and Vermont to move this project forward. [...] Senator Shaheen and then-Governor Hassan wrote letters to the secretary of the Department of Transportation requesting this grant funding." [Office of Sen. Shaheen, Press Release, [8/4/17](#)]

**Portsmouth Herald: Shaheen Was "Pivotal In Securing A \$20 Million Transportation Grant" For Construction Of The Memorial Bridge In Portsmouth.** In August 2013, the Portsmouth Herald wrote: "Shaheen and Collins were pivotal in securing a \$20 million transportation grant for the bridge construction, and Mendez' office was the U.S. Department of Transportation liaison agency for the project." [Portsmouth Herald, 8/8/13]

- **Associated Press Headline: Senators from NH and Maine seek bridge funding** [Associated Press, 3/1/11]
- **Shaheen Sought \$20m In Grant Funding For Memorial Bridge From Transportation Department.** In March 2011, the Associated Press wrote: "The U.S. Senate delegations from New Hampshire and Maine are urging the federal Department of Transportation to help fund the construction of a new bridge between the two states. On Monday, Maine Sens. Susan Collins and Olympia Snowe and New Hampshire Sen. Jeanne Shaheen wrote a letter to Secretary of Transportation Ray LaHood, urging him to obligate a \$20 million federal grant to help fund a replacement for the Memorial Bridge. The Portsmouth Herald says Collins personally delivered the letter to LaHood, who made no commitment." [Associated Press, 3/1/11]
- **NH, Maine Senators: Funding For Memorial Bridge Replacement Secured.** In March 2011, Shaheen's office stated: "U.S. Senators Olympia J. Snowe (R-ME), Susan Collins (R-ME), Jeanne Shaheen (D-N.H.), and Kelly Ayotte (R-N.H.) today announced the U.S. Department of Transportation (DOT) has obligated \$20 million in funding for the replacement of the Memorial Bridge between Portsmouth, New Hampshire, and Kittery, Maine. Senators Snowe, Collins, and Shaheen joined forces last Congress to fight for the bridge funding and were successful in helping secure a Tiger II grant. But with that funding jeopardized by proposed budget cuts, the bipartisan group of New England Senators, now joined by Senator Ayotte, has been working to secure the project through quick obligation of the funds." [Office of Sen. Jeanne Shaheen, [3/30/11](#)]

**Portsmouth Herald Headline: Lawmakers Push For Long Bridge Grant.** [Portsmouth Herald, [6/29/13](#)]

**In Effort To Advocate For Repairs To 70 Year-Old Sarah Long Bridge, Shaheen Invited Newly Confirmed Transportation Secretary To Visit It.** “Friday, Sens. Jeanne Shaheen, Kelly Ayotte, Angus King and Reps. Carol Shea-Porter, Chellie Pingree, and Mike Michaud invited newly confirmed Transportation Secretary Anthony Foxx to visit the Sarah Mildred Long Bridge, which desperately needs to be replaced. The invitation marks the delegation’s latest push to repair the bridge’s 70-year-old structure.” [Foster’s Daily Democrat, [6/28/13](#)]

- **Shaheen Supported TIGER Grant Request For Long Bridge Repairs Made By NH And ME.** “Members of the New Hampshire and Maine congressional delegations on Friday invited U.S. Transportation Secretary Anthony Foxx to tour the failing Sarah Mildred Long Bridge. The states recently submitted an application for a \$25 million transportation grant that would be used with other state and federal funding to build a \$160 million replacement bridge. [...] In their letter to Foxx, the senators and representatives described the urgency of the need for a Transportation Investment Generating Economic Recovery grant — the same funding source that was awarded for the Memorial Bridge replacement project.” [Portsmouth Herald, [6/29/13](#)]

**The City Of Concord Signed A Key Document To Replace Sewalls Falls Bridge After Efforts By Shaheen Helped To Expedite The Process.** “Concord officials have cleared a stumbling block in plans to replace the Sewalls Falls Bridge. A key document signed by state and city officials this week allows the city to move forward and design a new bridge. [...] City officials had expressed concern this summer that a federal historical review process was taking longer than expected and would delay construction. Engineers also determined that the one-lane bridge over the Merrimack River was deteriorating and only safe for passenger vehicles. Ambulances stopped traveling over the bridge when its weight limit was reduced to 3 tons in August, increasing emergency response times to East Concord. [...] While the city waited, U.S. Sen. Jeanne Shaheen and U.S. Rep. Annie Kuster sought to expedite the process. Shaheen and Kuster wrote a letter to U.S. Secretary of Transportation Anthony Foxx in July, requesting quick action by the federal government. And they visited the bridge together last month for a tour with city officials.” [Concord Monitor, 10/9/13]

- **Concord Mayor Said Shaheen Was “Instrumental” And That “The Project Wouldn’t Go Forward Really Without” Shaheen’s Efforts.** “Bouley, noting that construction could have been delayed until 2016 without this week’s memo, thanked Shaheen for her help. ‘The project wouldn’t go forward really without the efforts of Sen. Shaheen,’ Bouley said. ‘She’s been instrumental in working with the city and making sure the Federal Highway (Administration) had all

the things they needed and making sure to work with them.”  
[Concord Monitor, 10/9/13]

**May 2019: Shaheen And The Rest New Hampshire Congressional Delegation Announced That Portsmouth International Airport At Pease Received A \$2 Million Federal Grant For Its Terminal Expansion Project, As Well As \$700,000 For A New Terminal At Claremont Municipal Airport.** “New Hampshire’s congressional delegation on Tuesday announced Portsmouth International Airport at Pease was awarded \$2 million for its terminal expansion project. The joint announcement was made by U.S. Sens. Jeanne Shaheen and Maggie Hassan and Reps. Chris Pappas and Annie Kuster. The Pease Development Authority has committed to making a roughly \$19 million investment to expand and upgrade the terminal at Portsmouth International Airport as the airport continues to see increases in passenger flight service. [...] The delegation also announced \$700,000 was awarded for a new terminal at Claremont Municipal Airport. ‘These federal dollars will go a long way toward improving the safety and functionality of our airports in Portsmouth and Claremont,’ Shaheen said.” [Seacoast Online, [5/14/19](#)]

- **As A Member Of The Senate Appropriations Committee, Shaheen Helped Craft The Omnibus Funding Legislation For FY2018, Which Appropriated An Additional \$1 Billion For Airport Improvement Program Projects.** “Shaheen, a senior member of the Senate Appropriations Committee, helped craft the omnibus funding legislation for fiscal year 2018, which authorized and appropriated an additional \$1 billion for Airport Improvement Program projects.” [Seacoast Online, [5/14/19](#)]

**July 2018: Shaheen And The Rest Of The New Hampshire Congressional Delegation Announced \$6 Million In Federal Aviation Administration Grant Funding To Fund Construction Projects At Concord Municipal Airport, Laconia Municipal Airport, Manchester-Boston Regional Airport, And Pease.** “Members of New Hampshire’s congressional delegation said efficiency and safety improvements will take off at Granite State airports via a \$6 million Federal Aviation Administration Grant. [...] The FAA awarded \$2.1 million to fund a taxiway at Concord Municipal Airport and another \$1.4 million for a taxiway at Laconia Municipal Airport. Just shy of \$200,000 has been awarded to the Manchester-Boston Regional Airport to update the Airport Master Plan Study in order to address key issues, objectives and goals for future development at the airport. Manchester Airport also received \$1.5 million to remove obstructions on Runway No. 35. A \$1.6 million grant will go to Pease Development Authority to expand the terminal building to 67,000 square feet, enabling more efficient movement of passengers and luggage. U.S. Sen. Jeanne Shaheen, D-N.H., said she’s pleased to see this substantial federal investment in the state’s airports, which she said are critical to New Hampshire’s economy. ‘These federal grants will extend and rehabilitate taxiways, remove runway obstructions, expand terminals and provide overall infrastructure investments that will serve Granite Staters on the Seacoast and in Manchester, Laconia and Concord,

as well as the many tourists from all over the world who travel to see New Hampshire's natural beauty each year,' Shaheen said." [Nashua Telegraph, [7/19/18](#)]

**Shaheen Announced That The Manchester-Boston Regional Airport Received \$4.5 Million For Infrastructure Improvements, Such As Taxiway Rehabilitation Projects.** "The Manchester-Boston Regional Airport is about to get \$4.5 million for infrastructure improvements from the Federal Aviation Administration. About half of the federal grant will go toward two taxiway rehabilitation projects. The rest will help purchase critical equipment for snow removal as well as airport safety and security. The funds were included in a bill backed by New Hampshire's congressional delegation. 'As the busiest airport in New Hampshire, Manchester serves as a gateway to the Granite State for travelers visiting each year, which totaled 1.8 million people in 2018,' said Sen. Jeanne Shaheen, (D-New Hampshire)." [WMUR, [7/9/19](#)]

**Shaheen And The Rest Of The New Hampshire Congressional Delegation Announced \$13.5 Million In Federal Funding To Help Pay For A Runway Reconstruction Project At Portsmouth International Airport.** "A \$19 million construction project at Portsmouth International Airport is adding 12,000 square feet to the existing structure to better accommodate leisure travelers. [...] The project includes room for private security screenings, escalators and a concession area where people can buy food, beer, wine or a cocktail. Brean said a new 10,000-square-foot hold space with a New Hampshire lodge feel is the main way the airport is upgrading the building for people who use the airport to fly from Portsmouth to Florida, Georgia and South Carolina. Brean said the airport will get an additional passenger jet bridge and gate as part of the project so it can accommodate two aircraft at the same time. [...] Last week, the New Hampshire congressional delegation announced that more than \$13.5 million in federal funding has been secured to help pay for a \$24 million runway reconstruction project of the 11,001-foot-long runway at Portsmouth International Airport. The U.S. Air Force will contribute \$6.5 million to the runway reconstruction. Remaining costs will be split by the state of New Hampshire and Pease Development Authority." [Union Leader, [7/16/19](#)]

- **WMUR: Portsmouth International Airport Received \$13.5 Million In Federal Funding Following A Push By New Hampshire Lawmakers.** "A former military hub on the Seacoast is getting a multimillion-dollar makeover. From improving the runway to expanding security and baggage services, Portsmouth International Airport at Pease is getting updates that officials said will take it into the next decade. [...] Following a push by New Hampshire lawmakers, Pease is receiving \$13.5 million in federal funding to support its \$24 million runway improvement project. Over the course of the project, the FAA and Air Force are paying 90 percent of the cost, with Pease and the state paying the rest." [WMUR, [7/9/19](#)]

**February 2020: The Lebanon Municipal Airport, The Manchester-Boston Regional Airport, And The Portsmouth**

	<p><b>International Airport Collectively Received \$5.7 Million In Federal Grants From The Airport Improvement Program.</b> “Three New Hampshire airports have received a total of \$5.7 million in federal grants from the Airport Improvement Program. They are \$1.17 million to Lebanon Municipal Airport to reconstruct a parking lot, access road rehabilitation and purchase of snow removal equipment; \$3.6 million to Manchester-Boston Regional Airport to reconfigure a taxiway and improve the terminal; and \$975,000 to Portsmouth International at Pease to rehabilitate the aircraft parking apron.” [Concord Monitor, <a href="#">2/19/20</a>]</p> <ul style="list-style-type: none"> <li> <p><b>Shaheen And The New Hampshire Congressional Delegation Announced \$5.7 Million In Federal Funding For New Hampshire Airports, Which Shaheen Helped Secure As A Senior Member Of The Senate Appropriations Committee, Where She Helped Craft The Omnibus Funding Legislation For FY2020 That Included \$3.75 Billion For The Airport Improvement Program.</b> “Today, U.S. Senators Jeanne Shaheen (D-NH) and Maggie Hassan (D-NH) and Representatives Annie Kuster (NH-02) and Chris Pappas (NH-01) announced that the Federal Aviation Administration (FAA) awarded \$5,744,000 in federal grants to support infrastructure, operations and safety at Manchester, Lebanon and Pease Airports. The federal funding was awarded under the agency’s Airport Improvement Program (AIP). Shaheen, a senior member of the Senate Appropriations Committee, helped craft the omnibus funding legislation for fiscal year (FY) 2020 that included \$3.75 billion for AIP.” [Office of Sen. Shaheen, Press Release, <a href="#">2/19/20</a>]</p> </li> </ul>
<p>NARRATOR: “Shaheen got grants to help small businesses expand exports...”</p>	<p><b>Shaheen Helped Craft The State Trade Expansion Program (STEP) As Part Of Small Business Jobs Act To Help Small Businesses Access Export Markets.</b> “U.S. Sen. Jeanne Shaheen (D-N.H.) helped craft the STEP program through the Small Business Jobs Act and said exporting is a ‘tremendous opportunity’ for small businesses. ‘Over 95 percent of the world’s consumers live outside the United States, but only 1 percent of small businesses currently sell their products overseas,’ Shaheen said. ‘Through the STEP grant, ITRC will be able to help New Hampshire businesses access new, fast-growing markets across the globe.’” [Foster’s Daily Democrat, <a href="#">12/31/12</a>]</p> <p><b>2018: Shaheen Announced That The Small Business Administration Awarded \$250,000 To The NH Through The State Trade Expansion Program (STEP), Which She Helped Create In 2020, To Help Facilities Companies Exporting Goods.</b> “A program that helps businesses increase exports and better reach foreign markets is getting a funding boost. The Small Business Administration has awarded \$250,000 to the New Hampshire Department of Resources and Economic Development through the State Trade Expansion Program, or STEP. U.S. Sen. Jeanne Shaheen, who helped create the STEP pilot program in 2010, announced the new funding. She says it is a critical tool that has helped New Hampshire businesses expand their workforce and</p>

reach into the international marketplace. Officials say the money has allowed companies to participate in export training programs and international trade shows that have raised the state's profile around the world." [Associated Press, [9/23/18](#)]

**2017: NH Received A \$267,866 Grant Through The STEP Program, A 25% Increase Over The Previous Year, To Help Small Businesses Enter The International Marketplace.** "The NH Department of Business and Economic Affairs has received a \$267,866 grant through the federal State Trade Export Promotion, or STEP, program — a 25 percent increase over last year's award. The grant, awarded through the U.S. Small Business Administration, enables states to help small businesses enter the international marketplace. [...] The 2017 awards will enable states to assist small businesses with the information and tools they need to succeed in export related activities such as foreign trade missions, foreign market sales trips, services provided by the U.S. Department of Commerce, as well as design of international marketing campaigns, export trade show exhibits, training workshops and more." [New Hampshire Business Review, [9/18/17](#)]

- **2017: Shaheen Announced \$267,866 In State Trade Expansion Program Funding From The SBA To The New Hampshire Department Of Resource And Economic Development.** "Senator Jeanne Shaheen (D-NH), the lead Democrat on the Senate Committee on Small Business & Entrepreneurship, today announced the New Hampshire Department of Resource and Economic Development will receive \$267,866 through the Small Business Administration's (SBA) State Trade Export Promotion (STEP) program to help New Hampshire small businesses increase exports and better reach foreign markets. 'New Hampshire's thriving small businesses are developing innovative products that can be sold and shipped around the world. In fact, exporting and e-commerce offer a great opportunity for New Hampshire small businesses to not only reach foreign markets and the 95 percent of the world's customers who live outside the United States, but to create high-quality jobs and bolster our economy back home,' said Senator Shaheen. To unlock the export potential of small businesses, Senator Shaheen created the STEP program in 2010 to help small businesses enter new markets, access export financing and attend trade missions." [Office of Sen. Shaheen, Press Release, [9/14/17](#)]

**2016: New Hampshire Received \$213,000 In State Trade Expansion Program Funding From The SBA To The New Hampshire Department of Resources and Economic Development.** "Administrator Maria Contreras-Sweet, head of the U.S. Small Business Administration (SBA), today announced \$18.85 million to support export growth among American small businesses. The funding was awarded through SBA's competitive State Trade Expansion Program(STEP). [...] STEP awards were created to advance key priorities identified in the President's National Export Initiative, namely to expand the base of small businesses that become exporters and to make the exporting

process as easy as possible for small businesses. These awards are granted to U.S. states and territories to support programs that help small businesses expand their export-related activities. This includes participation in foreign trade missions, foreign market sales trips, subscription services for access to international markets, as well as the design of international marketing campaigns, export trade show exhibits, export training workshops and more." [PR Newswire, [10/3/16](#)]

**REPORT: "Dozens" Of NH Companies Will Receive Grants Through Small Business Export Program That Shaheen "Helped To Craft."** "Dozens of companies from around New Hampshire will receive matching grants to help them explore export markets or boost their existing efforts. [...] U.S. Sen. Jeanne Shaheen, who helped to craft the STEP program through the Small Business Jobs Act, said exporting is a "tremendous opportunity" for small businesses, which are drivers of the economy." [Foster's Daily Democrat, [12/31/12](#)]

- **Program Director Of NEC's International Trade Resource Center Said Small Business Would Be Able To Grow, Expand, And Offer More Jobs By Breaking Into Exporting Using Grants.** "Without this kind of funding, it might have taken our small businesses a little bit longer to break into exporting," [NEC's International Trade Resource Center Program Director Tina] Kasim said. 'By increasing the sales of their products and services, they can grow and expand and offer more jobs.'" [Foster's Daily Democrat, [12/31/12](#)]
- **35 NH Companies Received Grant Awards From SBA STEP Program To Help Them Explore Or Boost Exports.** "Recently 35 companies received awards from the federal Small Business Administration's State Trade and Export Promotion, or STEP, grant to help them explore export markets or boost their existing efforts." [New Hampshire Union Leader, [12/29/12](#)]
- **Manufacturing, Technology, Services, And Food Companies That Received Grant Used Them In A Variety Of Ways To Move Toward Exporting Their Products.** "The companies receiving the grants are a mix of manufacturing, technology, services and food, Kasim said. They are using the money to do market research, investigate the cost of getting to the markets, translating websites and software and paying for booth space rentals at trade shows. Assisting them will be the US Commercial Service and the Granite State District Export Council." [Foster's Daily Democrat, [12/31/12](#)]
- **NH Seafood Company Would Begin Exporting Products To Asia With Aid Of SBA Grant Program That Shaheen Helped Craft.** "Recently, partners in Asia began expressing an interest in importing high-quality New England seafood, and a new grant through the state's International Trade Resource Center will help Heron Point reach into that

market. [...] U.S. Sen. Jeanne Shaheen (D-N.H.) helped craft the STEP program through the Small Business Jobs Act and said exporting is a 'tremendous opportunity' for small businesses." [New Hampshire Union Leader, [12/29/12](#)]

**STEP Grant Allowed NH Small Business Owner OF OLK12 To Expand Business Overseas And Double His Company's Revenue.**

"In the movement to improve education, Naim Syed is working overtime to equip schools with 21st century, high-tech tools. In New Hampshire, Syed is an innovator and the owner of OLK12, a company he started from his Canterbury home. The quintessential entrepreneur, Syed is ready to revolutionize classrooms with online learning solutions that support teachers and serve students. After hearing about the State Trade and Export Promotion (STEP) grant program, he put his hat in the ring and applied. One grant, a few months, and a little international travel later, OLK12 doubled its revenue and Naim Syed walked off the plane with two new contracts in his suitcase. [...]The STEP grant he was awarded matched the costs of travel, marketing, collecting names and setting up meetings in the United Arab Emirates, Bahrain, Singapore, and Malaysia, markets where Syed was focused on getting a foothold." [NH International Trade Resource Center, [7/8/13](#)]

**Salem's Corfin Industries Was Able To "Increase Its Workforce By 10 Percent" Because Of STEP Grant Program That Shaheen Helped To Create.**

"On Friday, Shaheen toured several state businesses to talk about efforts to create jobs and strengthen the economy. One of those stops was at Salem-based Corfin Industries to discuss the success that business has had with the State Trade and Export Promotion Grant Program (STEP) with managing director Don Tyler. Because of the grant program, Corfin Industries has been able to expand into overseas markets and increase its workforce by 10 percent, Tyler said. The STEP program was created by the Shaheen-sponsored Small Business Jobs Act of 2010 and is administered by the state's International Trade Resource Center. The grants help small businesses in the state prepare for new markets, access export financing and attend trade missions." [New Hampshire Union Leader, [10/21/13](#)]

- **Corfin Managing Director Said STEP Grant Is The Reason For Its Growth, Said Company Employed 10 People It Wouldn't Be Able To Employ If It Weren't For The Boost In Export Revenue Because Of STEP Grant.** In October 2013, the [New Hampshire Union Leader](#) wrote: "But Tyler said it is the overseas expansion made possible by the STEP grant that has led to the company's recent healthy growth. 'One to two percent of our revenue was from outside the United States, and now that number is 12 percent and growing,' Tyler said. 'We have 10 people working here now who would not be here if it was not for that extra business.'" [New Hampshire Union Leader, [10/21/13](#)]
- **Corfin Managing Director Said Step Grant Allowed The Company To Attend International Conferences That**

	<p><b>Small- And Medium-Sized Businesses Typically Could Not Attend.</b> In October 2013, the <u>New Hampshire Union Leader</u> wrote: "Tyler said the grant has helped his company attend international conferences that are typically beyond the reach of small- and mid-sized businesses. In fact, after Shaheen's visit to Corfin on Friday, Tyler was scheduled to depart on a trade mission to Japan." [New Hampshire Union Leader, <a href="#">10/21/13</a>]</p>
<p>NARRATOR: "... and loans for startups. That means jobs."</p>	<p><b>Shaheen Voted To Pass Small Business Jobs Act That Provided \$30 Billion In Small-Business Lending Funds That Were Directed To Community Banks.</b> In September 2010, Shaheen voted for passage of the Small Business Jobs Act that would provide for a variety of small-business tax provisions, including a revival of an expired bonus-depreciation provision to allow companies to write off assets more quickly. It also would establish a \$30 billion small-business lending fund administered by the Treasury Department, with funds directed to community banks. It would be offset with increased penalties for failing to file information returns, new limits on papermakers' ability to claim a biofuel tax credit and new rules on tax-delinquent federal contractors. The bill would amend a provision in the 2010 health care law to require rental property owners to file 1099 tax forms for payments of certain expenses associated with their rental real estate. It also would eliminate a requirement in current law that employees pay taxes on the value of certain transmissions they send on employer-provided cell phones. [CQ; Vote 237, <a href="#">9/16/10</a>]</p> <p><b>2010: Shaheen Helped Push Through The Small Business Jobs Act, Which Would Expand Access To Credit For Small Businesses.</b> "Helping small businesses such as Hooper's stay afloat is the emphasis of the Small Business Jobs Act. U.S. Sen. Jeanne Shaheen, who helped push the act through as part of the Senate Committee on Small Business and Entrepreneurship, visited Hooper's company, Mechanical Systems Inc., on Monday to discuss the bill's implications, including expanded access to credit and targeted tax relief. The legislation, which floundered for a year until passage in September, makes provisions for the setup of a \$30 million fund allowing community banks to offer loans to struggling small businesses. It also offers \$12 billion in tax relief, and extends some federal Small Business Association lending programs." [Union Leader, 12/14/10]</p> <p><b>2011: New Hampshire Small Businesses Received \$13 Million From The State Small Business Credit Incentive, Which Shaheen Pushed For As Part Of The Small Business Jobs Act.</b> "Small businesses in the Granite State will receive \$13 million from the State Small Business Credit Initiative, Sen. Jeanne Shaheen announced. SSBCI, a program through the U.S. Treasury Department's Small Business Jobs Act, will bring \$13 million in federal funds to New Hampshire to help small businesses access credit and create jobs. The SSBCI is a new \$1.5 billion initiative included in President Barack Obama's Small Business Jobs Act, which was signed into law in October. The funds strengthen state programs that leverage private lending to small businesses and</p>

manufacturers that are creditworthy but can't get the loans they need to expand and create jobs... Shaheen was an advocate of the SSBCI in the Small Business Jobs Act and wrote a letter to Treasury Secretary Timothy Geithner in May in support of New Hampshire's application." [Nashua Telegraph, 7/16/11]

**Shaheen's Small Business Investment Company Capital Act, Which Would Boost The Availability Of Credit To Small Businesses, Was Added To The 2015 "Omnibus"**

**Agreement.** "Senator Jeanne Shaheen (D-NH), the lead Democrat on the Senate Small Business and Entrepreneurship Committee, successfully included two bipartisan bills to help small businesses in the end-of-year 'omnibus' agreement to fund the government that was revealed late last night. The two bills -- the Commercial Real Estate and Economic Development (CREED) Act and the Small Business Investment Company Capital Act -- will boost the availability of credit to small businesses." [Senator Jeanne Shaheen, Press Release, [12/16/15](#)]

- **The Small Business Investment Company Capital Act Supported The Small Business Investment Company, A Public-Private Partnership That Provides Small Businesses Access To Equity And Debt Financing.** "The Small Business Investment Company Capital Act will invigorate the Small Business Investment Company (SBIC) Program, a public-private partnership that provides small businesses access to equity and debt financing. The program has provided billions in private capital to startups and small businesses, some of which have become household names such as Pandora, Whole Foods, Apple, and Nike. The Small Business Investment Company Capital Act would allow experienced managers of multiple SBIC funds to increase their leverage from \$225 million to \$350 million, helping these entities provide additional capital to small businesses." [Senator Jeanne Shaheen, Press Release, [12/16/15](#)]

**HEADLINE: "Senate Passes Extension Of Vital Small Business Administration Loan Program"** [U.S. Senate Committee on Small Business & Entrepreneurship, Press Release, [7/24/15](#)]

**July 2015: Congress Raised The Cap On The Small Business Administration's Main Loan Guaranty Program To \$23.5 Billion, Allowing Funding To Resume After The Organization Reached Their \$17.75 Billion Cap In July 2015.** "Funding for the Small Business Administration's main loan guaranty program resumed on Tuesday after Congress raised the program cap to \$23.5 billion. The organization reached the \$17.75 billion cap for its government-guaranteed 7(a) loans last Thursday. Backed by the SBA, these loans are made via third-party lenders on behalf of small-business owners. 'We have seen record levels of lending this year, showing us that America's small businesses are thriving and yearning to grow,' Maria Contreras-Sweet, the U.S. small business administrator, wrote in a statement on Monday." [CNBC, [7/28/15](#)]

- **Shaheen's Legislation To Extend The Small Business Administration's 7(A) Loan Program's Lending Authority From \$18.5 Billion To \$23.5 Billion Was Passed By The Senate.** "Avoiding an abrupt halt to a critical small business loan program, the U.S. Senate last night passed legislation authored by Senator Jeanne Shaheen (D-NH), Ranking Member of the Senate Small Business and Entrepreneurship Committee, and Senator David Vitter (R-LA), Chairman of the Committee, to extend the program's lending authority. The Small Business Administration's (SBA) 7(a) program administers the agency's most popular loan and, due to high demand, reached its annual authorized limit of \$18.5 billion. Without an increase in its lending authority, the SBA would be unable to offer loans until the new fiscal year begins on October 1st. Shaheen's bill increases the program's loan authority to \$23.5 billion. The program is funded through user fees and does not cost the taxpayer. 'This program is a proven job-creator in New Hampshire and across the country,' said Shaheen. 'Many small businesses make use of this loan to finance long term plans for expansion and growth. This program is a model of public-private partnership and should be allowed to grow with demand to meet the needs of small business and entrepreneurs. I hope the House will move quickly to approve this bipartisan solution to get this program running again.'" [U.S. Senate Committee on Small Business & Entrepreneurship, Press Release, [7/24/15](#)]
- **In July 2015, The SBA's 7(A) Loan Program Reached Its Annual Authorized Limit, Which Would Have Rendered It Unable To Offer More Loans Until The End Of The Fiscal Year Without Shaheen's Legislation.** "Avoiding an abrupt halt to a critical small business loan program, the U.S. Senate last night passed legislation authored by Senator Jeanne Shaheen (D-NH), Ranking Member of the Senate Small Business and Entrepreneurship Committee, and Senator David Vitter (R-LA), Chairman of the Committee, to extend the program's lending authority. The Small Business Administration's (SBA) 7(a) program administers the agency's most popular loan and, due to high demand, reached its annual authorized limit of \$18.5 billion. Without an increase in its lending authority, the SBA would be unable to offer loans until the new fiscal year begins on October 1st. Shaheen's bill increases the program's loan authority to \$23.5 billion. The program is funded through user fees and does not cost the taxpayer." [U.S. Senate Committee on Small Business & Entrepreneurship, Press Release, [7/24/15](#)]

**HEADLINE: "Shaheen's Veterans Entrepreneurship Act Heads To President's Desk"** [U.S. Senate Committee on Small Business & Entrepreneurship, Press Release, [7/28/15](#)]

**July 2015: Shaheen’s Veterans Entrepreneurship Act Of 2015, Which Would Lower The Cost Of Small Business Administration Loan Programs For Veterans, Was Passed Through The House And The Senate.** "Senate and House Small Business Committee leaders applauded House passage last night of the Veterans Entrepreneurship Act of 2015 (H.R. 2499). The bill would lower the cost of Small Business Administration (SBA) loan programs designed to assist veterans in starting and growing their small businesses. Last week, Senator Jeanne Shaheen (D-NH) and Senator David Vitter (R-LA) amended the legislation to also increase the lending authority for the SBA’s 7(a) program, which reached its annual limit of \$18.75 billion. H.R. 2499 raises the 7(a) program’s lending authority from \$18.75 billion to \$23.5 billion through the end of the fiscal year and requires the SBA to communicate more consistently and quickly with Congress before the limit is reached again, all at no additional cost to taxpayers. The legislation now heads to the President’s desk for signature." [U.S. Senate Committee on Small Business & Entrepreneurship, Press Release, [7/28/15](#)]

**The CARES Act Waived Fees For Veteran Small Business Owners And Their Spouses Who Take Out 7(A) Express Loans.** "The package provides \$17 billion for ‘immediate relief’ for small businesses that have existing SBA loans, including 7(a) loans for financial assistance and 504 loans for economic development. The SBA will cover all loan payments for existing borrowers, including principle and interest, for six months, Warren said. There is also a six-month window after the bill is signed when small businesses can get ‘protection on payments and forgiveness’ on the loans. The bill also waives fees for veteran small business owners and their spouses who take out 7(a) express loans, which Warren described as a permanent fix." [MassLive, [3/26/20](#)]

- **Shaheen Was One Of Four Senate Negotiators “Who Worked Out” The Small Business Provisions In The \$2 Trillion COVID Response Package, Securing Over \$377 Billion For Small Businesses.** “The \$2 trillion stimulus package will deliver nearly \$1.2 billion to New Hampshire for expanded and enhanced jobless benefits and incentives for small businesses to keep workers on the job through the COVID-19 pandemic, U.S. Sen. Jeanne Shaheen said Thursday. [...] Shaheen was one of four Senate negotiators who worked out provisions to give small business owners \$377 billion. [...] ‘Small business is essential to the New Hampshire economy and the real aim of this relief is to help these companies get through the worst of this pandemic and be able to come out the other side and thrive,’ said Shaheen, who serves on the Senate’s small business committee. The other negotiators with Shaheen were Republican Senators Susan Collins of Maine and Marco Rubio of Florida, along with Maryland Democrat Ben Cardin. ‘There was a lot of unanimity across the political spectrum about the need to be there for small businesses,’ Shaheen said.” [Union Leader, updated [4/1/20](#)]

TOM BOUCHER: "I'm a Republican and I'm supporting Jeanne Shaheen because she was there for us."

*O/S: TOM BOUCHER / T-BONES  
GREAT AMERICAN EATERY*

**Shaheen Was One Of Four Senate Negotiators "Who Worked Out" The Small Business Provisions In The \$2 Trillion COVID Response Package, Securing Over \$377 Billion For Small Businesses.** "The \$2 trillion stimulus package will deliver nearly \$1.2 billion to New Hampshire for expanded and enhanced jobless benefits and incentives for small businesses to keep workers on the job through the COVID-19 pandemic, U.S. Sen. Jeanne Shaheen said Thursday. [...] Shaheen was one of four Senate negotiators who worked out provisions to give small business owners \$377 billion. [...] 'Small business is essential to the New Hampshire economy and the real aim of this relief is to help these companies get through the worst of this pandemic and be able to come out the other side and thrive,' said Shaheen, who serves on the Senate's small business committee. The other negotiators with Shaheen were Republican Senators Susan Collins of Maine and Marco Rubio of Florida, along with Maryland Democrat Ben Cardin. 'There was a lot of unanimity across the political spectrum about the need to be there for small businesses,' Shaheen said." [Union Leader, updated [4/1/20](#)]

**Union Leader Headline: "Federal Loans A Lifeline For NH Businesses Earning A Tiny Fraction Of What They Once Did."** [Union Leader, updated [4/22/20](#)]

**Tom Boucher, Of Great New Hampshire Restaurants, Said That Business Was Down 85% From The Same Period Last Year, But Thanks To Paycheck Protection Program Loans He Received, He Was Able To Hire Back 100 Employees And Give All Full-Time Employees Their Average Weekly Earnings.** "Call-in orders and deliveries are available, with two or three employees at each of The Common Man restaurants filling orders. 'This is a pretty big loss,' acknowledged Ray, one of many business owners in the state who last week sought financial assistance under the federal Paycheck Protection Program. In the first week of availability, New Hampshire banks approved about 1,980 loans totaling \$404.9 million, which is expected to save almost 11,000 jobs. Tom Boucher, of Great New Hampshire Restaurants, said his business is off about 85% from the same week last year. He closed the dining rooms at the company's eight locations on March 16. [...] On April 3, the day lenders could start processing loan applications, Boucher filed for eight loans — one for each individual location. The loans were approved and signed the following Monday. This Monday, Great New Hampshire Restaurants, which includes Copper Door, CJ's and T-Bones, will hire back 100 full-time employees. In addition, all full-time employees will receive their average weekly earnings from Sept. 1, 2019, to March 15, 2020." [Union Leader, updated [4/22/20](#)]

**WMUR NEWS CLIP: "PPP Loans Help Keep Small Businesses Afloat."** [WMUR, [5/7/20](#)]

**Union Leader: The COVID Stimulus Package Included A \$350 Billion Program, As Part Of The Small Business Package Shaheen Helped Lead Negotiations For, That Would Provide Assistance To Small Businesses As Long As They Keep Workers On The Job.** "The \$2 trillion stimulus package will deliver

	<p>nearly \$1.2 billion to New Hampshire for expanded and enhanced jobless benefits and incentives for small businesses to keep workers on the job through the COVID-19 pandemic, U.S. Sen. Jeanne Shaheen said Thursday. ‘We really had a sense of urgency and I think that helped bring these negotiations to bipartisan completion,’ Shaheen, D-NH, said during a telephone interview. [...] Shaheen was one of four Senate negotiators who worked out provisions to give small business owners \$377 billion. The Keeping Workers Employed and Paid Act, which comes up for a final vote on Friday, includes these incentives: A \$350 billion program to give eight weeks of assistance through federal loans that would be paid as long as businesses keep all workers on the job.” [Union Leader, updated <a href="#">4/1/20</a>]</p>
<p>NARRATOR: “When COVID hit, Jeanne Shaheen co-wrote the bill that kept 24,000 of our small businesses going.”</p> <p>DAN CHARTRAND: “Senator Shaheen understands what small businesses need.”</p> <p><i>O/S: DAN CHARTRAND / WATER STREET BOOKSTORE</i></p>	<p><b>WMUR Headline: “Shaheen Tapped To Help Negotiate Small Business Portion Of Third COVID-19 Response Bill.”</b> [WMUR, <a href="#">3/20/20</a>]</p> <p><b>March 2020: Shaheen Was “Tapped To Help Negotiate” The Small Business Portion Of The Coronavirus Response Package, Being One Of Four Senators In The Bipartisan Negotiating Team.</b> “U.S. Sen. Jeanne Shaheen has been tapped to help negotiate the small business portion of the \$1 trillion third coronavirus response package being readied on Capitol Hill. Shaheen, a member of the Senate Small Business Committee, is one of four senators on the small business negotiating team, along with fellow Democrat Ben Cardin of Maryland and Republicans Marco Rubio of Florida and Susan Collins of Maine. Talks got underway Friday morning, according to Shaheen’s office.” [WMUR, <a href="#">3/20/20</a>]</p> <p><b>Shaheen Was One Of Four Senate Negotiators “Who Worked Out” The Small Business Provisions In The \$2 Trillion COVID Response Package, Securing Over \$377 Billion For Small Businesses.</b> “The \$2 trillion stimulus package will deliver nearly \$1.2 billion to New Hampshire for expanded and enhanced jobless benefits and incentives for small businesses to keep workers on the job through the COVID-19 pandemic, U.S. Sen. Jeanne Shaheen said Thursday. [...] Shaheen was one of four Senate negotiators who worked out provisions to give small business owners \$377 billion. [...] ‘Small business is essential to the New Hampshire economy and the real aim of this relief is to help these companies get through the worst of this pandemic and be able to come out the other side and thrive,’ said Shaheen, who serves on the Senate’s small business committee. The other negotiators with Shaheen were Republican Senators Susan Collins of Maine and Marco Rubio of Florida, along with Maryland Democrat Ben Cardin. ‘There was a lot of unanimity across the political spectrum about the need to be there for small businesses,’ Shaheen said.” [Union Leader, updated <a href="#">4/1/20</a>]</p> <p><b>24,741 Small Businesses In New Hampshire Received A Total Of \$2,563,295,034 From The Paycheck Protection Program As Of August 8, 2020.</b> [Small Business Administration, PPP Report, <a href="#">8/8/20</a>]</p>

<p>JEANNE SHAHEEN: "I'm Jeanne Shaheen and I approve this message."</p>	

*O/S: Jeanne Shaheen / MAKING  
A DIFFERENCE / FOR NEW  
HAMPSHIRE*